



CREATE THE LIFE
YOU CAN'T WAIT
TO LIVE!



Story of the eagle living with chickens



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- **Find the right career – you'll never work a day in your life!**
 - **The best career is one that blurs the line between work and play!**
 - **Difference between a career and a job!**

Are First Impressions Important?



When choosing between 2 candidates with same qualifications, 65% of employers make their decision based on what the interviewees wore!

Top 3 Personality That Can be Evaluated in 30 Seconds

- **PROFESSIONALISM (86%)**
- **HIGH-ENERGY (78%)**
- **CONFIDENCE (61%)** – {confidence ranks highest on the list of skills that companies think employees are missing most}

NOTE:

- Most employers decide if they will hire a candidate within first 90 seconds of the interview

#1 Trait Employers Are Looking For

▪ INTEGRITY/CHARACTER

- They can teach you the skills they need you to know
- They can't teach "Integrity"



QUESTIONS FOR YOU

WHAT'S THE BEST WAY TO FIND A GOOD JOB OPPORTUNITY

- Go hang out with people who do the work you want to do -- people who are very good at it.



WHAT'S THE BEST WAY TO GET A JOB INTERVIEW

- Be referred by someone the manager trusts.
- **Between 40 and 70 PERCENT of jobs are filled that way.**
- There is nothing more powerful than a respected peer putting their good name on the line to recommend you. That's why it takes forever to get a response when you apply "blind" to a job posting.

WHAT'S THE BEST WAY TO DO WELL IN AN INTERVIEW

- Walk into every interview with your hand outstretched for a handshake, have done your homework on the interviewer and company and are dressed to fit effortlessly into the culture of the workplace
- **MOST IMPORTANTLY – DON'T BEHAVE LIKE A JOB APPLICANT IN THE JOB INTERVIEW; BEHAVE LIKE AN EMPLOYEE.** While others show up asking for a job, your demonstration of how you will do the job actually helps the employer justify hiring you .
- **IT TAKES BOTH CAREFUL RESEARCH AND PREPARATION TO ENTER ANY JOB WORTH HAVING THESE DAYS**

**NOTE: Most common question asked during an interview:
 “TELL ME ABOUT YOURSELF.”**

WHAT TO BRING WITH YOU ON AN INTERVIEW

Bring in clean, professional purse, briefcase, or zippered binder. Consider bringing:

- Copies of resumes
- Copies of cover letter
- Bottle of water
- Notebook and pen to take notes

DO'S AND DON'TS FOR AN INTERVIEW

“TO DO”

Arrive early

***Smile – increases likability**

Bring notes – you’ve done your homework

Speak with enthusiasm & confidence

Take notes

Bring extra copies of your resume

Answer questions with examples -----

Ask for the job – “I’d love to work with you and your team”

Send a “Thank You” note

“NOT TO DO”

Stand out for wrong reasons – cologne, make up etc

DON'T CONSTANTLY USE “UMS” AND “AHS”

DON'T LEAVE YOUR PHONE ON

Don't eat or drink much before an interview

Don't use words “ALWAYS” or “NEVER”

Don't get personal – not there to make a best friend

One word responses = Uncommunicative

What NOT To Say In An Interview!



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- **HOW MUCH DOES THIS JOB PAY?**
 - **MY BOSS WAS INCOMPETENT, A JERK, I HATE MY JOB.**
 - **SAYING “I'LL HAVE YOUR JOB” WHEN ASKED WHERE YOU SEE YOURSELF FIVE YEARS FROM NOW.**
 - **YOU LOOK GREAT**
 - **I'M NOT AWARE OF ANY WEAKNESSES THAT I HAVE**
 - **MAY I WORK FROM HOME OR HOW MUCH VACATION WOULD I GET?**
 - **I DON'T HAVE ANY QUESTIONS FOR YOU.**

WORST BODY LANGUAGE MISTAKES TO MAKE IN AN INTERVIEW



The way you carry yourself is just as important as what you say during an interview!

- 1. BAD POSTURE {slouching}



- 2. POOR EYE CONTACT {looks like not paying attention}



- 3. FIGETING – want them to concentrate on what you say



4. EXCESSIVE NODDING {look like a bobble head doll} a couple times more than enough



5. CROSSED ARMS {defensiveness and resistance} arms open by sides show more approachable



6. STARING - good to have eye contact but occasionally look elsewhere – {down right creepy if you just stare at them}





**100 individuals start even at age 21 –
All want to be successful.**

Any idea what will happens to them by age 65?

- 1** will become rich
- 4** will become financially independent
- 5** will still be working
- 36** will be just making ends meet
- 54** will be broke!

FACT: If someone is working toward a predetermined goal & plans where he or she is going, their odds of success VERY high.

If they are not working toward a goal and have no plan, their odds of success are VERY low.



Think of ship leaving a harbor – complete voyage mapped out and how long it will take –
999 out of 1000 times it will get there.

Exact same ship – no captain at the helm – start engines and let it go –
will sink or end up shipwrecked – because it has no destination or guidance.

**Key to Success – or - Key to Failure ---
We Become What We Think About!**



A farmer can plant whatever he wants...it's up to the farmer to decide. If he has 2 seeds and plants, waters and takes care of them the land will return what is planted. The land doesn't care – it will return poison in as wonderful abundance as corn.

**The human mind works the same way – it doesn't care what you plant – success or failure.
Decide now – What do you want?**

**PLANT YOUR GOAL IN YOUR MIND,
MAKE AN ACTION PLAN TO GET THERE, AND FOLLOW IT.**

**IT IS THE MOST IMPORTANT DECISION YOU'LL EVER MAKE IN
YOUR LIFETIME!**



Clean Yourself Up

- **Been Doing Things You Know Are Wrong - QUIT**
- **FACEBOOK, TWITTER – INSTAGRAM**
Employers, colleges, police, etc - One of the first places they look



LIFE LONG LEARNER

{EX; wanted to work in music industry}

1. ALBUMS
2. 8 TRACKS
3. CASSETTES
4. CD'S
5. MP3's
6. MP4's

WHERE BE IF I ONLY LEARNED TO WORK ON ALBUMS



LIFE IS NOT ALL FUN AND GAMES

- CALLED “HOME WORK” -
“GOING TO WORK”?
- *“No elevator on the way to
success – gotta take the
stairs!”*

{CARPENTER/SUPERINTENDENT STORY}

WANT THE 2 SECRETS
TO CREATING THE LIFE YOU CAN'T WAIT TO
LIVE?

***Become very good at whatever it is in life that you want to do**

***Be a NICE person**

