

CREATE THE LIFE  
YOU CAN'T WAIT  
TO LIVE!



# OPPORTUNITY IS NOWHERE

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- “Opportunity is no where”
- “Opportunity is now here!”

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- **Find the right career – you'll never work a day in your life!**
  - **The best career is one that blurs the line between work and play!**
  - **Difference between a career and a job!**

# Are First Impressions Important?

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# Top 3 Personality That Can be Evaluated in 30 to 90 Seconds

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- **PROFESSIONALISM (86%)**
- **HIGH-ENERGY (78%)**
- **CONFIDENCE (61%)** – {confidence ranks highest on the list of skills that companies think employees are missing most}

# Top Personality Traits looked for via resume, interview, and references

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- **SELF-MOTIVATING** - Call attention to work experience where you've worked independently or excelled without the guidance of direct leadership
- **INTELLECTUAL CURIOSITY** - edit the "hobbies and interests" sections of your resumes. Employers are looking for two things:
  - 1. The ability to problem solve
  - 2. The ongoing dedication to learning new technologies or solutions.
- **Stay With The Company For The Long Term** - employers are asking themselves whether new hires will stay long term

# #1 Trait Employers Are Looking For

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## ▪ INTEGRITY/CHARACTER

- They can teach you the skills they need you to know
- They can't teach "Integrity"



# QUESTIONS FOR YOU

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## WHAT'S THE BEST WAY TO FIND A GOOD JOB OPPORTUNITY

- Go hang out with people who do the work you want to do -- people who are very good at it.





# WHAT'S THE BEST WAY TO GET A JOB INTERVIEW

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- Be referred by someone the manager trusts.
- Between 40 and 70 PERCENT of jobs are filled that way.
- There is nothing more powerful than a respected peer putting her good name on the line to recommend you. That's why it takes forever to get a response when you apply "blind" to a job posting.

# **WHAT'S THE BEST WAY TO DO WELL** **IN AN INTERVIEW**

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- **Walk into every interview with your hand outstretched for a handshake, have done your homework on the interviewer and company and are dressed to fit effortlessly into the culture of the workplace**
- **MOST IMPORTANTLY – DON'T BEHAVE LIKE A JOB APPLICANT IN THE JOB INTERVIEW; BEHAVE LIKE AN EMPLOYEE. While others show up asking for a job, your demonstration of how you will do the job actually helps the employer justify hiring you .**
- **IT TAKES BOTH CAREFUL RESEARCH AND PREPARATION TO ENTER ANY JOB WORTH HAVING THESE DAYS**

# What NOT To Say In An Interview!

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- **HOW MUCH DOES THIS JOB PAY?**
  - **MY BOSS WAS INCOMPETENT, A JERK, I HATE MY JOB.**
  - **SAYING “I'LL HAVE YOUR JOB” WHEN ASKED WHERE YOU SEE YOURSELF FIVE YEARS FROM NOW.**
  - **YOU LOOK GREAT**
  - **I'M NOT AWARE OF ANY WEAKNESSES THAT I HAVE**
  - **MAY I WORK FROM HOME OR HOW MUCH VACATION WOULD I GET?**
  - **I DON'T HAVE ANY QUESTIONS FOR YOU.**

# WORST BODY LANGUAGE MISTAKES TO MAKE IN AN INTERVIEW



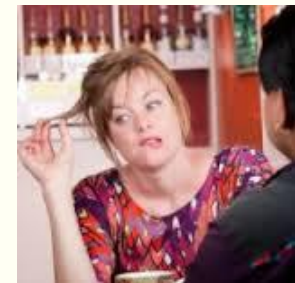
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- 1. BAD POSTURE {slouching}



- 2. POOR EYE CONTACT {looks like not paying attention}



- 3.) FIGETING – want them to concentrate on what you say



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- 4. EXCESSIVE NODDING {look like a bobble head doll} a couple times more than enough



- 5. CROSSED ARMS {defensiveness and resistance} arms open by sides show more approachable



- 6 STARING - good to have eye contact but occasionally look elsewhere – {down right creepy if you just stare at them}



# **ACTUALLY SAID DURING AN INTERVIEW!**

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- **'What do you know about us?' He leaned back in his chair and replied, 'Not much at all. Why don't you fill me in?'**
  
- **'One job candidate arrived late for the interview, in a not-so-gracious mood. 'The commute is terrible,' she said. 'I'm so glad I don't have to do this every day.'**



# CAREERS WITH THE FASTEST PROJECTED GROWTH IN NEXT 10 YEARS

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1. MEDICAL FIELDS –
2. Construction Markets – constructions workers, iron workers, pipe fitters/layers, glaziers, brick/block masons
3. INDUSTRIAL & SCHOOL PSYCHOLOGISTS
4. INTERPRETERS & TRANSLATORS
5. VETERINARY -& Vet tech assistants

6. **COMPUTER SOFTWARE DEVELOPER**

7. **ACCOUNTANTS**

8. **MARRIAGE & FAMILY THERAPIST**

9. **ENVIRONMENTAL ENGINEERS**

10. **DENTAL HYGIENISTS - dentists**



## Clean Yourself Up

- **Been Doing Things You Know Are Wrong - QUIT**
- **FACEBOOK, TWITTER – INSTAGRAM**  
**Employers, colleges, police, etc - One of the first places they look**



# LIFE LONG LEARNER

{EX; wanted to work in music industry}

1. ALBUMS
2. 8 TRACKS
3. CASSETTES
4. CD'S
5. MP3's
6. MP4's

WHERE BE IF I ONLY LEARNED TO WORK ON ALBUMS



# LIFE IS NOT ALL FUN AND GAMES

- CALLED “HOME WORK” -  
“GOING TO WORK”?
- *“No elevator on the way to  
success – gotta take the  
stairs!”*

{CARPENTER/SUPERINTENDENT STORY}



**WANT THE 2 SECRETS**  
**TO CREATING THE LIFE YOU CAN'T WAIT TO**  
**LIVE?**

**\*Become very good at whatever it is in life that you want to do**

**\*Be a NICE person**

**Love larger.**

**Give greater.**

**Be kinder.**

**Elevate others**